

Advocacy

Written by experienced advocates and advocacy trainers, *Advocacy* provides an excellent introduction to the skills and techniques required to be an advocate. Coverage includes guidance on making opening and closing speeches; planning and delivering examination-in-chief and cross-examination; questioning witnesses; as well as examples of specific questioning techniques which may be employed in practice. Additionally, authors highlight the ethical boundaries and rules within which an advocate must work. *Advocacy* covers both criminal and civil court proceedings, and includes a number of how-to-do-it guides illustrating how particular applications should be made when in practice.



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