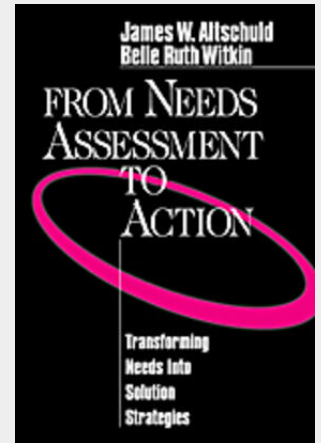


Altschuld / Witkin

From Needs Assessment to Action

Transforming Needs Into Solution Strategies

Going beyond the simple process of assessing needs to the implementation of solutions for resolving them, this sequel to the best seller, From Needs Assessment to Action shows you how the results of needs assessments can be transformed into action plans for an organization and the procedures for facilitating that change. Unique to this book is a detailed glossary of needs assessment terms. Through the use of real world examples drawn from various fields, the book provides in-depth procedures for: - Analyzing and combining different types of data collected in the needs assessment process - Prioritizing needs - Selecting solution strategies - Designing and implementing solution strategies - Examining major multiple-method needs assessment studies



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